

INTRODUCTION



ABOUT US

Chailease International Leasing Co., Ltd. ("CILC") is a wholly owned subsidiary of Chailease Holding.

Under the approval from State Bank of Vietnam in 2006, CILC started operation in Vietnam in 2007, rendering domestic lease, import lease, sales and lease back to the enterprises in Vietnam for acquiring any kinds of machinery, equipment and vehicles.

Everyone of CILC believes in "Service with Passion", a heartfelt enthusiasm. With this attitude in mind we improve both service quality and efficiency to our clients, develop new business services for their best interest and make us become the most efficient and acclaimed business partner.

CHAILEASE HOLDING

Chailease Holding was established in Taiwan in 1977, is a leading Taiwan-based finance company that provides a variety of value-added financing services to a customer base consisting primarily of Small and Medium Enterprises (SMEs) in Taiwan, and selected international markets including the United States, Thailand, the PRC and Vietnam.

We have a unique business model that leverages our core competence in SMEs and niche market financing. Our experienced and professional management team is equipped with an effective and efficient credit risk management system that has enabled us to maintain and enhance our strong asset quality. We aim to leverage on our experience and market leadership position in Taiwan to continue establishing our brand in the global financing services industry.

Our vision is to become a world-class finance company. We firmly believe in "Service with Passion" and our goal is to help clients achieve growth. Under the principle of pursuing outstanding operating performance and sustainable operations, we strive to fulfill our responsibilities and promises to satisfy the expectations of our clients, shareholders, employees, and the public at large.

Mission

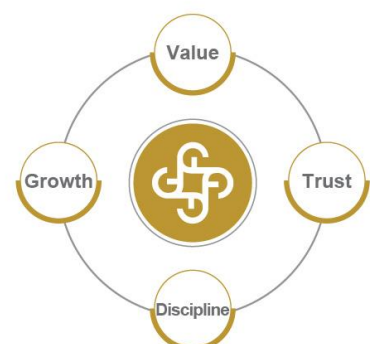
- A supporting partner of our customers.
- A driving force of economic success.

Vision

- Becoming an outstanding credit institution in Vietnam.

Core Value

- **Value:** innovative to achieve win-win results.
- **Growth:** ready to learn continuously and sustain lifelong development.
- **Trust:** faithful, respectful, and passionate to serve clientele.
- **Discipline:** fearless to undertake the responsibility and execute corporate plans.



FINANCIAL LEASE

You want to:

- Upgrade, purchase the new asset or replace the existing asset without an available capital.
- Preserve your fund for other business purpose.
- Avoid complicated borrowing procedures.
- Acquire the asset conveniently and quickly.

We are willing to meet your demand



BACKGROUND

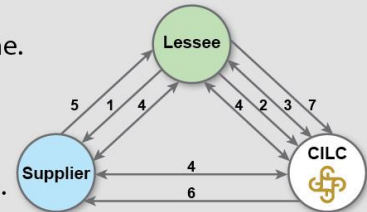
Financial lease is a type of mid and long term credit facility which is for purchasing movable asset (leased asset). Leasing company (Lessor) holds the ownership of the leased asset. Customer (Lessee) pays the monthly rental including principal and interest during the lease tenor. When the lease period expires, the ownership of the leased asset will be transferred to Lessee.



Financial lease

The best way to acquire the new asset within reasonable budget

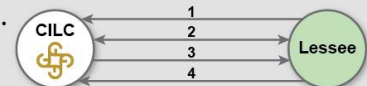
1. Selection of equipment.
2. Application for financial lease credit line.
3. Signing lease agreement.
4. Signing purchase contract.
5. Delivery of equipment.
6. Payment for the purchased equipment.
7. Rental payment.



Sales & lease-back

The best way to increase your working capital by existing assets

1. Application for financial lease credit line.
2. Signing purchase contract and lease agreement.
3. Payment for the purchased equipment.
4. Rental payment.



BENEFITS FROM FINANCIAL LEASE

- Collateral or mortgaged asset is not requested.
- The lease payment is a tax-deductible expense.
- Bank Credit line can be preserved to allow better funding flexibility.
- Long-term financing and fixed lease rent make cost control easier.
- Letter of credit opened for leased assets can be arranged.
- Fast and simple application procedure to meet the timing of customer demand.
- Inflation is hedged and budgeting is less restricted.
- Lessee can own the leased asset after the lease tenor.

VENDOR PROGRAM

You are a dealer and you want to:

- Satisfy customers who refer to make installment payments instead of purchasing in cash.
- Allow your customers to have more payment options.
- Compete with the other dealers.
- Avoid long term account receivable from the customer.
- Receive full money after selling of your product.

We are pleased to offer a solution to the above demand through vendor program



VENDOR PROGRAM

We provide the financial solution to satisfy your customer's funding demand of purchasing asset. When we support a credit-line for your customer, they will have more opportunities to upgrade, purchase the new asset or replace the existing asset. Your customer has flexible payment methods, and you can receive the money after sale activities.

MORE BENEFITS FROM OUR VENDOR PROGRAM

- Diversify your customer's purchasing options.
- Meet your customer's funding demand of purchasing assets through financial lease service with:
 - Offering attractive lease terms and flexible payment method.
 - Quick processing for application and disbursement.
 - Acquire the asset conveniently and quickly.
 - Service with passion and profession.
- Increase your sale volume.

BENEFITS OF DOING BUSINESS WITH CILC

Tailor-made financial solutions to fit customer's demand.

- Timely service to meet the timing of customer funding demand.
- The long lease tenor, the competitive interest rate.
- Flexible lease payment schedule and terms.
- Quick processing for application and disbursement.
- Acquire the asset conveniently and quickly.
- Service with passion and profession.

International Network.

- International financial services network in Greater China, Asia Pacific and USA.
- Cross-boarder financial services can be arranged through our affiliated companies.



OPERATION NETWORK

Service with Passion



WE ARE PLEASED TO BE A SUPPORTING PARTNER OF YOUR ACHIEVEMENT



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